

# 2011 Schedule of Trainings/Classes

**The New Decision Management Associates, Inc.**  
1100 Hill Place, Macon, GA 31210 \* 478-477-3317  
www.thenewdma.com \* info@thenewdma.com



THE NEW DMA

## MEDIATION TRAININGS

### General Civil (3 ½ days - Monday through Thursday morning)

**\$820.00**

Understand the nature of conflict, responses to conflict and the basics of conflict theory. Learn the skills needed to facilitate the management of various types of conflict in a fun, energizing environment. Real-plays give students realistic hands-on experience. This course is a comprehensive overview of appropriate dispute resolution processes. General Civil Mediation Training is the foundational course for all advanced mediation trainings. Topics include: *Diversity, Ethics, Generating & Exploring Options, Negotiation Skills, Professionalism, Role and Responsibility of the Mediator, Advanced Communication Skills including Listening Skills & Re-framing.*

April 11-14

May 9-12

July 18-21

August 15-18

September 12-15

October 10-13

December 5-8

### General Civil Practicum (1 ½ days – Thursday afternoon & full day Friday) **\$295.00**

See different mediator styles in action throughout the required observation of five (5) mediations.

April 14-15

May 12-13

July 21-22

August 18-19

September 15-16

October 13-14

December 8-9

### **General Civil Mediation Training & Practicum Special Combo Price \$1020.00**

### Domestic & Family (Five Days - Monday through Friday)

**\$970.00**

{General Civil Mediation Training is a pre-requisite for GA ODR Registration}

Understand basic domestic law in Georgia including most recent child support guidelines and enforcement, Georgia Supreme Court ADR rules and the financial and tax implications of divorce. Topics include: *Domestic Violence, Parenting Plans, and Communication Skills.* **BONUS:** 6 months free subscription to *Family Law Software* + introductory pricing for *Parenting Time Calendar Software.*

March 14-18

June 6-10

October 24-28

### Domestic & Family Practicum (2 days - Thursday & Friday)

**\$325.00**

March 31-April 1

June 23-24

November 10-11

### **Domestic & Family Training & Practicum Special Combo Price \$1200.00**

**ALL Civil and Domestic & Family Mediation Trainings include four hours of professional coaching and a special "Introduction to Building An Ideal Mediation Practice"**

## Continuing Education & Advanced Training Opportunities

### **Enhance Mediator Style & Avoid Liability** (3 hours)

\$99

March 4, 2011	May 27, 2011	August 25, 2011
November 18, 2011	December 16, 2011	

### **Working Through Impasse** (3 hours)

\$99

February 4, 2011	April 8, 2011	September 30, 2011
November 4, 2011	December 2, 2011	

### **Basic Arbitration** (8 hour class)

\$299

March 1, 2011	June 30, 2011	October 4, 2011
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### **Mediation Coaching** (6 hours in 4 sessions @ 1 ½ hours; One on One or Group)

\$299

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 Fees include registration, all training materials with quality refreshments available throughout the day.  
 Completion of course does not guarantee registration with the Georgia Office of Dispute Resolution.

Professional Continuing Education credits are available

Approved by the Georgia Office of Dispute Resolution and the State Bar of Georgia for CE credit.

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Return to:

The New DMA  
 1100 Hill Place  
 Macon, GA 31210

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We accept all major credit/debit cards

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
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City: \_\_\_\_\_ St: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Workshop Name: \_\_\_\_\_

Workshop Dates: \_\_\_\_\_